

# What's New?

"You make a living out of what you get, but a life out of what you give"

[www.thenetworkinggroup.biz](http://www.thenetworkinggroup.biz)

## August, 2009

Thanks to each of you who contacted me with warm thoughts regarding my father-in-law's death and father's illness. It really helps! I'm grateful to this group for the support, friendship and concern.

**Denise Siegel, New Bronze Age Tile**

**Robert Vance Ltd** is proud to be participating in the annual JCB week, August 15th to August 22nd. For those unfamiliar with JCB, it's the Jewish Children's Bureau and every year in August they sponsor a charity week in which many North Shore businesses participate. "Key Cards" are available to the public for purchase with the proceeds going directly to JCB. The "Key Card" entitles the bearer to discounts at the participating businesses. **Robert Vance Ltd** will have the "Key Cards" available in the store for purchase at \$75 and will offer a 20% discount to all using the card. It's a great opportunity to start your fall purchases of men's and ladies apparel at a nice savings and make a charitable donation at the same time. I'd be thrilled to personally assist with your selections.

**Jack Shniderman**  
**Robert Vance Ltd**

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**Dan Gelfond** had a full page article about his Living Legacy DVD's where he interviews parents and Grandparents to preserve their life stories. The article can be seen on Triblocal.com and then click on Deerfield and search Gelfond...[http://www.triblocal.com/Deerfield/DetailView/view.html?type=stories&action=detail&sub\\_id=83159](http://www.triblocal.com/Deerfield/DetailView/view.html?type=stories&action=detail&sub_id=83159)

**Dan "The Video Man" Gelfond**

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**Michael Berliant** from **Gentle Homecare** is happy to announce that one of his bigger goals he set for 2009 is coming to fruition. Officially starting Monday August 3<sup>rd</sup>, **Gentle Homecare** is opening a branch location in St. Louis, MO. This has been a long time coming and after a lot of searching for the right location and the right people St. Louis was selected. Any introductions in St. Louis would be much appreciated.

**Michael Berliant**

**David Nanberg**, president of **Communications & Training Consultants**, was married on June 14<sup>th</sup> to Miriam Weller, O.D.

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**Coach Jim Rohrbach's book recommendation:** [The Bald Truth](#) The personal story of the NBA's most influential players' agent, David Falk. He's the bald guy who made another bald guy (Michael Jordan) a global sports icon.

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**Sharon Weinstein** just returned from a month of professional presentations – 5 symposia in Durban, South Africa as well as sessions on Wellness Environments in Toronto; Positive Practice Environments at the University of Wisconsin Stevens Point; and The Role of the Nurse in Energy Medicine in Atlanta. And, an interventional practitioner for many years, she has not lost her touch. Her manuscript on Factor V Leiden Deficiency has just been published in the July/August issue of the Journal of Infusion Nursing (JIN).

**Sharon M. Weinstein, MS, RN, CRNI, FAAN**  
**Core Consulting Group/Core Wellness International**

### TNG News posted on the Website

Did you know there is more news on the TNG Website?

This month's additions:

1. Fur Care by **Barry Traeger** of **Traeger Furs**
2. Northshore Magazine (Aug, 2009) Article entitled: "**Barry Silver**, Weekend Warrior"

*Articles and information over 1/2 page are uploaded to the "News" page of the TNG website*

### Have News?

Share it with your fellow TNG Members.

Send your news to [News@TheNetworkingGroup.biz](mailto:News@TheNetworkingGroup.biz)



Lots of great things happening in the Kalisky household, starting with an engagement. Emily Kalisky - daughter of **Greg (and Merle) Kalisky** and Joyce (and Elliott) Elrod got engaged to Daniel Maschino last month. The wedding will be held in Mesa Arizona in May, 2010.

Beth Kalisky recently graduated from Stevenson High School in Lincolnshire, and will be starting at Illinois State University this month. Beth is a Business Entrepreneurship major and wants to own her own bakery

Jean Kalisky will be starting her junior year at Illinois State University. She is majoring in early childhood and child development.

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**Jeff Newcorn** writes, "I think I already mentioned that I am running the New York City Marathon on November 1<sup>st</sup>. I am also running the Lewis and Clark Marathon, which occurs near St. Louis. That race is September 13<sup>th</sup>.

I may have mentioned to you within the past 30 days that my daughter Elissa is moving back to Chicago from Boston and was searching for a roommate. Well, that no longer applies as she has found a nice (and very small) studio apartment in the city.

I am proud to have my friends from the Respiratory Health Association of Metropolitan Chicago as our **Pay It Forward** guests in August. I have helped their cause in years past by participating in the *Cowalunga* 3-day bike ride. This will be my 6<sup>th</sup> time doing this ride. The ride this year is August 1-3, so by the time you read this I will have ridden the 195 miles. I thank you for supporting this great cause."

**Jeff Newcorn**



**Tom Decker** announces the arrival of their new baby: Madeline Zoe Decker Born May 9, 2009 7lbs 9oz

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From **Holly Kahan, HollyBarry House Ltd** of Chicago.

### **SIX THINGS I LEARNED AT THE ATLANTA INTERNATIONAL GIFT SHOW**

1. The current economy has caused people to reevaluate what's really important. You know, the "count your blessings" kind of mindset. Across the country, people now have a chance to determine what really constitutes a necessity; and to return to core values. With that in mind, a majority of the new gift items introduced at this Summer's gift shows reflect "feel good" phraseology. "Thanks", "Gratitude", "Family" "Integrity" were among the words and subject of quotations that literally emblazoned everything from wall plaques, pillows, display pieces, artwork, blessing boxes, etc.
2. People in the South really like quoting the Bible.
3. Price points for products are lowering to reflect tighter budgets.
4. In general, business people are far more oriented to going out of their way to help one another get through this recovery.
5. Getting into bed at 8:30 PM doesn't seem so ridiculous after walking three 18-story showroom buildings.
6. Everything in Atlanta is named either Peachtree or Dunwoody--including two waitresses and a MARTA attendant.

Happy to be back home with y'all; and glad to share with you the great gifts I found.



Have you ever climbed Mt. Massada before dawn? Rebecca Edwards, 26-year-old daughter of **Ellen Edwards**, enjoyed this rare pleasure as part of her 10-day visit to Israel in July, hosted by the non-profit Birthright Trip organization [www.birthrightisrael.com](http://www.birthrightisrael.com). This extraordinary experience for Jews age 18 to 26 is funded by the State of Israel in partnership with private philanthropy groups.

Continuing the theme of discovering one's heritage, both Rebecca and Ellen attended a family reunion in Rome, Georgia, where they joined 78 other Morrison family members ranging from age 2 weeks to 88 years. Their most famous cousin, Jim Morrison, was represented by his brother Andy and sister Anne and their kids.

Ellen's great-grandfather Robert Bruce Morrison, owner and operator of the Rome Brickyard Company, is famous for inventing and patenting a brick-firing process that made bricks less susceptible to crumbling and which was adopted as industry-standard.

He departed this life at age 46, leaving a widow with 9 children. Out of necessity, we surmise, she became a strict disciplinarian as evidenced by the fact that in the photos of her children – 7 boys and 2 girls – they are always lined up in birth order. Thanks to her, we are always able to remember which one is which.

**Ellen Edwards**  
**Capital One Merchant Services**

Dare To Care  
 She told him, "You hurt people's feelings, don't you hate yourself?"  
 He carefully reviewed her question...and responded:  
 Do I hate myself...  
 I trust I don't  
 Though ultimately, I might be the only one to walk with me...  
 I listen, learn... and then cajole  
 A hidden word from each poor soul  
 Of secret thought...  
 Unspoken deed  
 Come and share this path with me  
 Do I like you???

I DON'T KNOW  
 Should I want to?  
 Should you go?  
 Who are we to each other?  
 Friend or foe, sister ... brother?

And if indeed we might be  
 Members of one family...  
 Is there any meaning there???

I AM ALL

And I am none  
 And you, my friend, *YOU* are just the same  
 Deep within this MYSTERY  
*WE* are all there is  
 If you dare ... indeed I care  
 Come and share this path with me

**Bruce D Graham** - July 1993

~~ Inspirational Quotes ~~

- If you don't have integrity, you have nothing. You can't buy it. You can have all the money in the world, but if you are not a moral and ethical person, you really have nothing.  
*Henry Kravis*
- You create your opportunities by asking for them.  
 – *Patty Hansen*
- When people honor each other, there is a trust established that leads to synergy, interdependence, and deep respect. Both parties make decisions and choices based on what is right, what is best, what is valued most highly." --*Blaine Lee*
- "Real integrity is doing the right thing, knowing that nobody's going to know whether you did it or not." --*Oprah Winfrey*
- "The glue that holds all relationships together -- including the relationship between the leader and the led is trust, and trust is based on integrity." --*Brian Tracy*

## Who are the TNG Members???

### Questions

1. What City were you born in
2. Where did you go to High School
3. What was your very First Job
4. What did you want to be when you grew up?
5. What Pets do you own and what are their names?
6. What are your Hobbies?
7. Optional Information that members do not know about you

How well do you know the TNG members?  
Can you match these Members to their Answers listed below?

- Amy Spitzer
- Brad Factor
- Bruce Graham
- John Martin
- Kirsten Mormino

- Mark Bromberg
- Nancy Shaw
- Marilyn Fettner
- Tammy Papazian
- Tom Decker

1. Henryetta, OK
2. Tulsa, OK Booker T. Washington
3. Delivering Newspapers
4. Pilot
5. None
6. Cycling
7. I ran residential children's programs for abused and neglected kids for 20 years.

**TNG Member: Tom Decker,  
Eco Tec Insulation**

1. Chicago
2. Niles West
3. Salesperson, Limited Express
4. Otolaryngologist
5. Golden doodle dog named Mozart
6. Reading, Scrap booking, Photography, Playing Flute
7. I appeared as a guest on the Jerry Springer show

**TNG Member: Nancy Shaw,  
Marketing Identities, Inc.**

1. Evergreen Park
2. Brother Rice High School
3. I had a lawn maintenance company at age 16 taking care of 30 lawns a week
4. Doctor
5. No pets
6. Weather-watching, woodworking, visiting museums
7. I'm one of 3 drummers that I know of in the group, can you name the other 2? (they're much better than me)

**TNG Member: John Martin,  
Sandler Training**

1. Park Ridge
2. Adlai E. Stevenson High School
3. Worked in our warehouse as soon as I could drive
4. Always wanted to be part of our family business since I was really small
5. Nike, Maltese dog
6. Hockey, Golf, Basketball, Boating, Jet-skiing, Traveling
7. I love going skydiving

**TNG Member: Brad Factor,  
Chicago Messenger Service.**

1. Chicago
2. New Trier West
3. Wrapping packages in the basement of Marshall Fields
4. First Jewish President of the United States
5. No pets currently
6. Self-development courses, both as a leader and a participant.
7. I write poetry and have created children's comic books.

**TNG Member: Bruce Graham,  
ETS Investigative Services**

1. Pittsburgh, PA
2. Taylor Alderdice
3. Working in a newsstand
4. Doctor
5. None at the moment though the kids are starting to ask about a dog
6. Playing with my kids; Movies; Wwii Research, Especially D-Day; Football
7. I am partially bionic: lots of metal in my left arm.

**TNG Member: Mark Bromberg,  
Ifbyphone**

1. Chicago
2. Glenbrook North
3. Winchell's Donut Shop, Dundee Rd in NBK.
4. Attorney & CPA
5. 2 Cats "Poopie" & "Fluffy" (Kids' named them)
6. Fine dining, enjoying home-cooked meals—everything from scratch, Fishing (With someone to bait the hook & remove the fish), Relaxing at Borders bookstore.
7. Made 15 gallons of homemade Cabernet and Merlot wine this year in my basement.

**TNG Member: Tammy Papazian,  
Computer System Specialists, Inc.**

1. Chicago
2. Niles West
3. Filing checks at a bank after my freshman year in high school.
4. An artist
5. My daughter has a cat that lives with me temporarily—her name is Aurora
6. Running, baking, painting (really was and is my other profession), knitting, reading, cooking
7. I lived and studied in Tokyo my senior year in college

**TNG Member: Amy Spitzer,  
Amy on Call**

1. Chicago
2. Freshman: Gage Park; Sophomore: Hubbard; Junior/Senior: Mather
3. Morrie's, a women's clothing store on Devon Ave in Chicago
4. I went through phases: lawyer, artist, journalist, teacher, doctor, marine biologist, biological illustrator
5. None now, but at one time we had lizards, a turtle, fish, iguana, a Dalmatian and a miniature black Poodle. Our poodle, "Charkie," lived until age 16 – 112 in human years!
6. Running, working out, reading, trying to learn chess and poker
7. I'm conducting interviews for my 1st book – it's about women in Corporate America, (which I'm co-authoring). Also, I just completed my 2<sup>nd</sup> master's, which is in counseling.

**TNG Member: Marilyn Fettner,  
Fettner Career Consulting**

1. Des Moines
2. Columbus Wisconsin
3. Hot dog demo girl. For my dad's grocery store.
4. President of the United States
5. My beloved dog passed away three years ago, I do not have the courage yet to adopt another.
6. Hiking – all over the country/world. You see and experience true beauty and people of the region. I am a huge football fan, especially college. Not cooking—but I love to engage in the moment with those that do! I get invited to dinner parties for my selection of wines and mean cleanup duty. Reading—I make a habit of three newspapers daily and 2 novels a year, which are typically historical. Weir and Schaar are my favorites. Writing. Studying Spanish which is harder the older we get.
7. I did commercial modeling. Graduated with a degree in Television Production and worked for Jerry Springer Show as an Intern and three years for World Museum Classics show. My son was drafted by The Miami Dolphins. I am Irish. I plant a fantastic vegetable garden and will eventually produce a garden show.

**TNG Member: Kirsten Mormino,  
Mormino Landscape Services, Inc.**